**COVID-19 RT-PCR Testing Vendors**

*As of: October 28, 2020*

Reverse transcription polymerase chain (RT-PCR) testing is a key strategy to controlling the COVID-19 virus in our settings, particularly as visitor and other restrictions are lifted. There continues to be several outstanding questions related to capacity, on-going availability of State COVID-19 PCR testing, and questions regarding payment/reimbursement through other vendors or partnerships. While we seek answers to key testing questions, we have assembled a list of potential testing vendors if you are interested in exploring testing options for your organization. We encourage you to use these [Questions for Testing Vendors](https://www.leadingagemn.org/assets/docs/Questions_for_Potential_Testing_Vendors.pdf) as a starting place for vetting potential vendors. This list will continue to evolve as we learn more about testing, payment and additional potential vendors.

**Services Options:**

1. **Test Kits & Processing** = Facility collects its own specimens; vendor supplies test kits and processes specimens
2. **Turnkey** = Specimen Collection Kits, on-site specimen collection, logistics, and specimen processing

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| --- | --- | --- | --- | --- | --- | --- |
| **Company**  | **Available Services** | **Settings Served** | **Turnaround Time (*Lab Processing*)** | **Pricing** | **Billing Information** | **Contact Information** |
| **Minnesota Mobile Testing Team** (*National Guard*) | 1. Turnkey
 | 1. Nursing Home
2. Assisted Living

*Will conduct baseline; 7-day; 14-day testing only* | Goal = <72 hours/test processing | 1. No cost to organization, resident, or staff
 | Lab seeks insurance reimbursement from payers when available | Should work through regular health system/lab first. If you do not have this capability, complete the [Redcap Survey](https://redcap.health.state.mn.us/redcap/surveys/?s=FXNEEE7PXX) to request support. |
| **Mayo Clinic/University of Minnesota Laboratories***(separate from MN Mobile Testing Team process)* | 1. Testing Kits & Processing
 | 1. Nursing Home
2. Assisted Living

*Lab assigned (Mayo; U of M) based on capacity & site location* | 48-72 hours from receipt of specimen | 1. Test Kits/ Processing = $62
 | Lab seeks insurance reimbursement from payers when available; State reimbursement when coverage not available | Matt HanleyOperations ManagerHanley.matthew@mayo.edu612-805-9634 |
| **Twin Cities Physicians**Minneapolis, MN[Website](https://mytcp.org/) | 1. Test Kits, Org. Self-Testing Training & Processing
 | 1. Independent Living
2. Assisted Living
3. Nursing Home
4. TCU
 | 24-72 hours;Typically meets 48- hour turn-around\*\* | Residents or insured staff: $123.75/test (billed to insurance);Organizations not billing insurance for staff: $75/test*Shipping kits to facility extra charge* | Will bill Medicare Part B; private insurance; and access coverage for uninsured  | Meg PetrichOperations Managermpetrich@mytcp.org612-741-5797 |
| **BlueStone Physician Services**Stillwater, MN[Website](https://bluestonemd.com/coronavirus-resources/) | 1. Turnkey
 | 1. Assisted Living
2. Group Homes

*Currently serving* *BlueStone Physician Services clients and their affiliates.* | 24-48 hours\*\* | Bluestone Clients and Affiliates: No cost *(may be a cost for uninsured staff from the lab)* | Will bill Medicare and private insurance | Sarah KeenanChief Clinical Officer/President of Integrated CareSarah.Keenan@bluestonemd.com651-342-4273 |
| **EuroFinsUS**Madison, WI[Website](https://www.eurofinsus.com/safer-at-work/) | 1. Test Kits & Processing
 | 1. Nursing Home
2. Assisted Living
3. Group Homes
4. Independent Living
5. Home Care
 | <24 hours\*\*After receipt of test | Approximately $110/test; free shipping | Does not currently bill insurance | Richard Higbyrichardhigby@eurofinsus.com608-949-3156 |
| **TridentUSA**Sparks, MD[Website](http://www.Tridentcare.com) | 1. Test Kits & Processing
 | 1. Nursing Home
2. Assisted Living
3. Independent Living
4. Home Care
 | <72 hours | Approximately $150/test; free shipping | Does not currently bill insurance | Debbie BeggRegional V.P.Debbie.begg@tridentcare.com267-664-3524 |
| **BioVision Group**Exton, PA[Website](https://biovisiongroup.com/covid-19) | 1. Test Kits & Processing
2. Turnkey
 | 1. Nursing Home
2. Assisted Living
3. Independent Living
4. Home Care
 | <48 hours\*\* | **Test Kits/Processing**: $100/test; free shipping**Turnkey**: Add $20/test for specimen collection | Will bill Medicare and private insurance | Donna Romedonna.rome@biovisiongroup.com484-873-6923 |
| **Dascena**Houston, TX[**Website**](http://www.dascena.com/covid-19)  | 1. Test Kits & Processing
 | 1. Nursing Home
2. Assisted Living
3. Independent Living
4. Home Care
 | 24 hours\*\* (after receiving test) | Approximately $85/test; free shipping | Will bill Medicare and private insurance | Matt van den Bergmvandenberg@dascena.com408-600-8785 |
| **GENETWORx**King of Prussia, PA[Website](https://genetworx.com/) | 1. Test Kits & Processing
2. Turnkey
 | 1. Nursing Home
2. Assisted Living
3. Independent Living
4. Home Care
 | <72 hours\*\* | **Test Kits/Processing**: $70/test; free shipping**Turnkey**: Add $20/test for specimen collection | Will bill Medicare and private insurance | Dave Battinieridbattiniri@genetworx.com267-317-6936 |
| **Genotox Laboratories**[**Website**](file:///%5C%5Cmccafs01.bfd.local%5Clam%5CInternal%5CQuality%5CCoronovirus%5CTesting%5CTesting%20Resource%5Cgenotoxlabs.com) | 1. Test Kits & Processing
2. Turnkey *(on request)*
 | 1. Nursing Home
2. Assisted Living
3. Independent Living
4. Home Care
5. Group Homes
 | 24-48 hours\*\* *(from receipt at lab)* | **Test Kits/Processing**: $85/test; free shipping**-**Saliva and Nasopharyngeal specimens accepted | Medicare accepted *(with provider order)* | Tim ReidNational Partnerships Managertreid@genotoxlabs.com929-313-2224 |

**\*\*Currently meeting CMS standard for 48-hour result turn-around time; volume or demand may impact timeliness**