**COVID-19 RT-PCR Testing Vendors**

*As of: December 4, 2020*

Reverse transcription polymerase chain (RT-PCR) testing is a key strategy to controlling the COVID-19 virus in our settings. We have assembled a list of potential testing vendors if you are interested in exploring testing options for your organization. LeadingAge MN has gathered the following information from these vendors, but we have not vetted them in further detail or credentialed them.  LeadingAge MN does not endorse any particular vendor.  Pricing and other detail is current as of the date above but is subject to change and should be verified directly with the lab.  We encourage you to use these [Questions for Testing Vendors](https://www.leadingagemn.org/assets/docs/Questions_for_Potential_Testing_Vendors.pdf) as a starting place for vetting potential vendors.

**Services Options:**

1. **Test Kits & Processing** = Facility collects its own specimens; vendor supplies test kits and processes specimens
2. **Turnkey** = Specimen Collection Kits, on-site specimen collection, logistics, and specimen processing

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| **Company** | **Available Services** | **Settings Served** | | **Turnaround Time (*Lab Processing*)** | **Pricing** | **Billing Information**  [**Billing & Payment Overview**](https://www.leadingagemn.org/assets/docs/Testing_and_Billing_for_NFs12012020.docx) | **Contact Information** |
| **State/Mobile Swab Team** | 1. Test Kits & Processing 2. Turnkey   [MDH Testing FAQ](https://www.health.state.mn.us/diseases/coronavirus/hcp/ltctestfaq.pdf) | 1. Nursing Home 2. Assisted Living | | Goal = <72 hours from receipt of specimen | No cost for baseline, 7- and 14-day testing;  Direct billing to facility for staff testing to meet CMS serial testing requirements | Direct bill for staff serial testing; Lab seeks insurance reimbursement from payers when available | Should work through regular health system/lab first. If you do not have this capability, complete the [Redcap Survey](https://redcap.health.state.mn.us/redcap/surveys/?s=FXNEEE7PXX) to request support. |
| **Mayo Clinic/University of Minnesota Laboratories** | Testing Kits & Processing | 1. Nursing Home 2. Assisted Living   *Lab assigned (Mayo; U of M) based on capacity & site location* | | Goal: 48-72 hours from receipt of specimen | Test Kits/Processing = $78 | Lab seeks insurance reimbursement from payers when available; Direct bill for SNF staff surveillance testing | Mayo Laboratory Inquiry  [mcl@mayo.edu](mailto:mcl@mayo.edu)  800-533-1710; 507-266-5700 |
| **Twin Cities Physicians**  Minneapolis, MN  [Website](https://mytcp.org/) | Test Kits, Org. Self-Testing Training & Processing | 1. Independent Living 2. Assisted Living 3. Nursing Home 4. TCU | | 24-72 hours;  Typically meets 48-hour turn-around\*\* | Residents or insured staff: $123.75/test (billed to insurance);  Organizations not billing insurance for staff: $75/test  *Shipping kits to facility extra charge* | Will bill Medicare Part B; private insurance; and access coverage for uninsured | Meg Petrich  Operations Manager  [mpetrich@mytcp.org](mailto:mpetrich@mytcp.org)  612-741-5797 |
| **BlueStone Physician Services**  Stillwater, MN  [Website](https://bluestonemd.com/coronavirus-resources/) | Turnkey | 1. Assisted Living 2. Group Homes   *Currently contracted with MDH and Dakota, Washington, Anoka, and Carver Counties* | | 24-48 hours\*\*  from receipt of specimen | Bluestone Clients and Affiliates: No cost *(may be a cost for uninsured staff from the lab)* | Will bill Medicare and private insurance | 1. Can work through counties, if applicable; or 2. Request through Redcap survey |
| **Pathline**  Ramsey, New Jersey  [Website](https://pathlinelabs.com/pathline-covid-19-testing/) | Test Kits & Processing | All Aging Services Settings | 24-36 hours\*\*  from receipt of specimen | | **Test Kits/Processing**: $60-$70/test (varies by volume); free shipping  **Influenza Testing** (with same swab): $55/test  -Nasopharyngeal, Midturbinate; and Saliva specimens accepted | Options:   1. Direct Bill 2. 3rd Party Billing | Maureen Ricard [MRicard@Pathlinelabs.com](mailto:MRicard@Pathlinelabs.com)  320-444-0568 |
| **Valley Medical Laboratory**  Burnsville, MN  [Website](https://www.valleymedical.com/contents/covid-19/swab-testing/patients) | Test Kits & Processing | All Aging Services Settings | 12-24 hours\*\*  from receipt of specimen | | **Test Kits/Processing:**  -$85/test + shipping; Courier service provided for =>80 specimens or drop-off available in metro area  -Nasopharyngeal, Midturbinate; and Saliva specimens accepted | Direct bill | Jerald Mackey  Manager of Operations  [jmackey@valleymedical.com](mailto:jmackey@valleymedical.com)  Office: 612-444-3000 EXT 119  Cell: 218-259-5808 |
| **Helix Specialty Diagnostics**  Columbia, MO  [Website](https://helixspecialty.com/) | Test Kits & Processing | All Aging Services Settings | 24 hours\*\*  from receipt of specimen;  Goal is same day | | **Test Kits/Processing**:  $100/test  -Also accepts Saliva specimens | Willing to bill employee insurance; prefers direct billing | Michael Paulsen  Helix Specialty Diagnostics  [MichaelP@helixspecialty.com](mailto:MichaelP@helixspecialty.com)  (816) 536-7940 |
| **TridentUSA**  Sparks, MD  [Website](http://www.Tridentcare.com) | Test Kits & Processing | All Aging Services Settings | | 48 hours\*\*  from receipt of specimen | Approximately $155/test; free shipping  -Also accepts Saliva specimens | Does not currently bill insurance | Debbie Begg  Regional V.P.  [Debbie.begg@tridentcare.com](mailto:Debbie.begg@tridentcare.com)  267-664-3524 |
| **Helix**  San Mateo, CA  [Website](https://www.helix.com/pages/covid19-efforts) | Test Kits & Processing | All Aging Services Settings | 24-48 hours\*\*  from receipt of specimen | | **Test Kits/Processing:**  $55-$70/test; free shipping  **-**AcceptsNasopharyngeal, Midturbinate; and Saliva specimens  -Anterior nares swab used in provided kits | Direct bill preferred; can discuss billing insurance | Akwasi Asabere  [akwasi.asabere@helix.com](mailto:akwasi.asabere@helix.com)  (415) 916-2041 |
| **Turnkey Diagnostics**  *(Diax Labs)*  Tomball, TX  [Website](https://www.diaxlabs.com/) | Test Kits & Processing | All Aging Services Settings | 24 hours\*\*  from receipt of specimen | | **Test Kits/Processing**:  -$100/test; free shipping  -Nasopharyngeal specimens accepted | No cost to provider; will bill Medicare, private insurance; and access coverage for uninsured | David Saruk  [david@key-diagnostics.com](mailto:david@key-diagnostics.com) |
| **Mako Medical**  Raleigh, NC  [Website](https://www.makomedical.com/covidhelp/#:~:text=MAKO%20Medical%20Laboratories%20is%20a%20CLIA%20and%20CAP,PCR%20detection%20of%20RNA%20from%20the%20SARS-CoV-2%20virus.) | Test Kits & Processing | All Aging Services Settings | <48 hours\*\*  from receipt of specimen | | **Test Kits/Processing:**  $100-$125/test; free shipping  -Nasopharyngeal and Midturbinate specimens accepted | Direct bill; can bill insurance when medically necessary | Marc Cullinan  [mcullinan@makomedical.com](mailto:mcullinan@makomedical.com) |
| **BioVision Group**  Exton, PA  [Website](https://biovisiongroup.com/covid-19) | 1. Test Kits & Processing 2. Turnkey | All Aging Services Settings | | <48 hours\*\*  from receipt of specimen | **Test Kits/Processing**: $100/test; free shipping  **Turnkey**: Add $20/test for specimen collection | Will bill Medicare and private insurance | Donna Rome  [donna.rome@biovisiongroup.com](mailto:donna.rome@biovisiongroup.com)  484-873-6923 |
| **Dascena**  Houston, TX  [Website](http://www.dascena.com/covid-19) | 1. Test Kits & Processing 2. Nasal Swabs | All Aging Services Settings | | <48 hours\*\* from receipt of specimen | Approximately $80/test; free shipping | Will bill Medicare and private insurance | Matt van den Berg  [mvandenberg@dascena.com](mailto:mvandenberg@dascena.com)  408-600-8785 |
| **GENETWORx**  King of Prussia, PA  [Website](https://genetworx.com/) | 1. Test Kits & Processing 2. Turnkey | All Aging Services Settings | <72 hours\*\*  from receipt of specimen | | **Test Kits/Processing**: $70/test; free shipping  **Turnkey**: Add $20/test for specimen collection | Will bill Medicare and private insurance | Genetworx  610-726-1205 |
| **Genotox Laboratories**  Austin, TX  [Website](file:///\\mccafs01.bfd.local\lam\Internal\Quality\Coronovirus\Testing\Testing%20Resource\genotoxlabs.com) | 1. Test Kits & Processing 2. Turnkey *(on request)* | All Aging Services Settings | 24-48 hours\*\* from receipt of specimen | | **Test Kits/Processing**: $85/test; free shipping  **-**Nasopharyngeal and saliva specimens accepted | Medicare accepted (with provider order) | Tim Reid  National Partnerships Manager  [treid@genotoxlabs.com](mailto:treid@genotoxlabs.com)  929-313-2224 |
| **EuroFinsUS**  Madison, WI  [Website](https://www.eurofinsus.com/safer-at-work/) | Test Kits & Processing | All Aging Services Settings | | <24 hours\*\*  from receipt of specimen | Approximately $110/test; free shipping | Does not currently bill insurance | Richard Higby  [richardhigby@eurofinsus.com](mailto:richardhigby@eurofinsus.com)  608-949-3156 |

**\*\*Currently meeting CMS standard for 48-hour result turn-around time; volume or demand may impact timeliness**