REGISTRATION AND GENERAL INFORMATION

The fee structure for Institute is designed for flexibility and maximum economic benefit for members. A single flat fee is charged for each organization (building, service site or entity) based on service line and size. Each building/site/service entity on a single campus must register and pay a separate fee.

Registration includes full conference participation and CEUs for all staff employed at the registered site. Individual fees apply if only one employee of an organization site/entity is attending the conference.

A registration link belongs to one individual to be used for the portion(s) of the Institute they attend. Link sharing and registration splitting is not allowed.

Sessions for the Institute will be available for viewing for 60 days following the close of the live virtual conference.

Save $100 on your organization’s registration fee by registering on or before April 16, 2021.

VIRTUAL CONFERENCE ATTENDEE REGISTRATION CANCELLATIONS & REFUNDS
Cancellations must be received in writing by April 30, 2021 to receive a refund, less a $50 processing fee. No refunds for cancellations received after April 30 or for no-shows. Additions, substitutions and/or changes to your organization’s registration are welcome any time on or before May 10, 2021 for those wanting to participate in the live event May 18-21, 2021. LeadingAge Minnesota reserves the right to cancel individual sessions.

VIRTUAL PROGRAMS CODE OF CONDUCT
The world of virtual learning is changing how we interact with each other – and our goal is to create a positive, safe and welcoming environment for all program participants. All are expected to abide by our Virtual Programs Code of Conduct. Click here to view our Virtual Programs Code of Conduct.

SHARING CONTACT INFORMATION
The 2021 Institute is a virtual education and networking event. Participants’ contact information may be shared with other registrants and will be visible when using the virtual platform. Participants will have the ability to make changes to their individual profile and edit/hide certain information once logged into the virtual platform. During conference registration, individuals will have the ability to opt out of sharing their email address with external audiences.

REGISTRATION FEES DISCOUNTED BY A MINIMUM OF 25%!
CONTINUING EDUCATION CREDITS
Attendance via the virtual platform will be tracked internally for session attendance and CEU purposes. CEUs can be earned by attending the live broadcasts May 18-21, 2021 and by viewing the on-demand sessions after the event through July 31, 2021. Both will be hosted in the Institute virtual platform.

• To obtain CEUs you must participate in at least 50 minutes of each session, submit an evaluation afterwards and then select the desired CEU type from the list of approved CEUs for that program.
• CEUs are earned by the individual logged into the virtual conference only. CEUs are not issued to multiple people sharing the same computer or login credentials.

PLATFORM REQUIREMENTS
For best results, access the Institute virtual platform with a laptop or desktop computer (not with mobile devices) using either Chrome or Firefox browser. Internet Explorer and Safari browsers are not recommended.

HANDOUTS
All handouts will be available within the virtual platform.

PHOTOGRAPHS, VIDEO & INTELLECTUAL PROPERTY
Registration and attendance at, or participation in, LeadingAge Minnesota virtual meetings and other activities constitutes an agreement by the participant for LeadingAge Minnesota to use and distribute (both now and in the future) the participant’s image, voice or text in photographs, videotapes, electronic reproductions and audiotapes of such events/activities. No personal video or audio recordings are allowed. Presentations, images and text chats are the intellectual property of the speaker, and participants are not permitted to record them or share the images or text chats for personal or business use.

QUESTIONS
Sponsorship Information or Special Accommodations
Jenny Prosser at jprosser@leadingagemn.org.

Concurrent Sessions or CEUs
Heidi Simpson at hsimpson@leadingagemn.org.

Online Registration or Virtual Platform Assistance
education@leadingagemn.org or (651) 659-1437
2021 Annual Sponsors

These fine organizations are dedicated partners whose financial support helps provide quality programs and resources to our members.

Through these unprecedented times, our annual sponsors have continued their steadfast support of our collective work. They have met myriad challenges with industry expertise, innovative solutions, flexibility and a genuine desire to help our members serve seniors with excellence and dignity.

For all you do – thank you. We truly are Better Together.

Anderson Companies
Compeer Financial
DBS Group
Eide Bailly LLP
Elim Preferred Services Inc.
Essity
Fredrikson & Byron, P.A.
Guardian Pharmacy Minnesota
Health Dimensions Group

Healthcare Services Group Inc.
Kraus-Anderson
McKesson Medical-Surgical
Medline
Northland Securities Inc.
Pathway Health
Professional Portable X-ray Inc.
Sonus Interiors
St. Croix Hospice
Wold Architects and Engineers
## REGISTRATION FEES

REGISTRATION FEES DISCOUNTED BY A MINIMUM OF 25%!

### ORGANIZATIONAL REGISTRATION FEES

One flat fee includes conference participation for all staff at a single location/entity. Fees listed are the regular rate. **SAVE $100 by registering on or before April 16, 2021.**

#### CARE CENTERS

<table>
<thead>
<tr>
<th>Number of Care Center Beds</th>
<th>Fee</th>
</tr>
</thead>
<tbody>
<tr>
<td>1-40</td>
<td>$575</td>
</tr>
<tr>
<td>41-60</td>
<td>$640</td>
</tr>
<tr>
<td>61-100</td>
<td>$930</td>
</tr>
<tr>
<td>101-150</td>
<td>$1,040</td>
</tr>
<tr>
<td>151+</td>
<td>$1,065</td>
</tr>
</tbody>
</table>

Prospective member care center fee is $1,550.

#### HOUSING

<table>
<thead>
<tr>
<th>Number of Housing Units</th>
<th>Fee</th>
</tr>
</thead>
<tbody>
<tr>
<td>1-20</td>
<td>$405</td>
</tr>
<tr>
<td>21-40</td>
<td>$470</td>
</tr>
<tr>
<td>41-70</td>
<td>$530</td>
</tr>
<tr>
<td>71+</td>
<td>$600</td>
</tr>
</tbody>
</table>

Prospective member housing fee is $700.

#### ADULT DAY CENTER

$200

Prospective member adult day center fee is $320.

#### CORPORATE/MANAGEMENT OFFICES

<table>
<thead>
<tr>
<th>Number of Owned and Managed Sites in Minnesota</th>
<th>Fee</th>
</tr>
</thead>
<tbody>
<tr>
<td>1-5</td>
<td>$465</td>
</tr>
<tr>
<td>6-10</td>
<td>$625</td>
</tr>
<tr>
<td>11+</td>
<td>$775</td>
</tr>
</tbody>
</table>

Prospective member corporate office fee is $875.

#### ASSOCIATE COMPANIES*

$420

Prospective member associate fee is $555.

*Includes home care, hospice and other community-based services.

#### BUSINESS ORGANIZATIONS

<table>
<thead>
<tr>
<th></th>
<th>Fee</th>
</tr>
</thead>
<tbody>
<tr>
<td>Business Partner</td>
<td>$660</td>
</tr>
<tr>
<td>Prospective Business Partner</td>
<td>$960</td>
</tr>
</tbody>
</table>

### INDIVIDUAL REGISTRATION FEES

All fees are listed per-person. $100 early bird discount does not apply.

<table>
<thead>
<tr>
<th>Category</th>
<th>Fee</th>
</tr>
</thead>
<tbody>
<tr>
<td>Member*</td>
<td>$270</td>
</tr>
<tr>
<td>Prospective Member*</td>
<td>$385</td>
</tr>
<tr>
<td>Full-time Student/Faculty Member</td>
<td>$23</td>
</tr>
<tr>
<td>State/Government Staff</td>
<td>$68</td>
</tr>
</tbody>
</table>

*Individual fees are for one person only from a provider organization/entity to attend. If registering more than one person, use the organizational fees above.

Not a member? Join today and save!
Contact Luke Jenkins at jenkins@leadingagemn.org to explore the value of membership.

Registration questions? education@leadingagemn.org