# **Preparing for a Program of All-Inclusive Care for the Elderly in Minnesota**

#### **PURPOSE**

A Program of All-Inclusive Care for the Elderly (PACE) is an innovative program that holds the promise of better integration of health care and social service needs for eligible seniors. Funding for a Minnesota PACE program rate study was passed in the 2023 legislative session. The rate study report is due by March 1, 2024, with a final recommendation on the Minnesota program framework due by Sept. 1, 2024.

To plan for the coming RFP process, potentially as early as Fall 2024, now is the time to understand what is needed and to prepare your organization for the assessments, board approvals, and strategic planning required for PACE program activity in 2025.

This learning series includes two webinars and an in-person PACE Intensive on Wednesday, Feb. 7 from 1:30 – 4:30 p.m. at the 2024 Institute & Expo. Registration information for the PACE Intensive will be available at the end of November. The PACE Intensive will include a deep dive into all phases and components of the application process. Interested Intensive participants are strongly encouraged to view the live or on-demand PACE 101 and 201 webinars.

LeadingAge®

**WEBINARS** 

Minnesota

### **PACE 101** Tuesday, Dec. 5, 2023 • 1 – 2:30 p.m.

#### PURPOSE

Join us for an introductory look at the Program for All-Inclusive Care for the Elderly (PACE) structure, how it is funded through Medicaid and Medicare, who the program serves, and operational considerations for potential provider organizations as they explore their capacity to participate in this model of care.

#### **LEARNING OBJECTIVES**

- Review the PACE program's regulatory, financial, and administrative structure.
- Compare and contrast PACE with existing senior care models, including who is eligible and what types of services are provided.
- Identify best practices for marketing and operating PACE programs that potential providers should consider as they prepare.

**PRESENTERS:** Erin Shvetzoff Hennessey, MA, CPG, NHA, CEO, Health Dimensions Group, Minneapolis; and Wayne Olson, Program Advisor, Presbyterian Homes and Services, Roseville

### **PACE 201** Wednesday, Jan. 24, 2024 • 1 – 2:30 p.m.

#### PURPOSE

Join us to build on your introductory knowledge of the Program for All-Inclusive Care for the Elderly (PACE) and understand what providers and services are needed, how geography and demographics influence program location, and finally look at the process from market selection to operational readiness.

#### **LEARNING OBJECTIVES**

- Identify the provider roles (sponsors, partners, vendors) that need to be integrated into a PACE program.
- Understand how geographic markets and demographics influence the development of a PACE program.
- Discuss the PACE program development process including market selection, CMS application, and enrolling participants.

**PRESENTERS:** Wayne Olson, Program Advisor, Presbyterian Homes and Services, Roseville; and Colin Higgins, VP, Market Analysis and Research, and Tom Stitt, VP, Consulting Services, Health Dimensions Group, Minneapolis

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#### SUGGESTED AUDIENCE

C-Suite Leaders, Leaders of Strategic Planning or Population Health, Long-term care vendors, and Long-term care staff in all settings

#### **REGISTRATION INFORMATION AND FEES**

Registration includes PACE 101 and PACE 201 webinars. CEUs are not available. LeadingAge Minnesota Members – Complimentary Prospective Members – \$190 per connection

## **REGISTER HERE**

#### **CUT-OFF/CANCELLATION**

Registration cut-off date/cancellation deadline is two business days prior to each webinar for live viewing. Webinars will be recorded and available for on-demand viewing. Cancellations must be made in writing and are subject to a \$25 processing fee for paid registrations. No-shows will be billed the full webinar fee. LeadingAge Minnesota reserves the right to cancel these webinars.

#### FOR FURTHER INFORMATION

Olivia Scott, Events & Education Coordinator, at <u>oscott@LeadingAgeMN.org</u> or 651.603.3559 for assistance or if your registration has not been confirmed.

