**COVID-19 RT-PCR Testing Vendors**

*As of: October 28, 2020*

Reverse transcription polymerase chain (RT-PCR) testing is a key strategy to controlling the COVID-19 virus in our settings, particularly as visitor and other restrictions are lifted. There continues to be several outstanding questions related to capacity, on-going availability of State COVID-19 PCR testing, and questions regarding payment/reimbursement through other vendors or partnerships. While we seek answers to key testing questions, we have assembled a list of potential testing vendors if you are interested in exploring testing options for your organization. We encourage you to use these [Questions for Testing Vendors](https://www.leadingagemn.org/assets/docs/Questions_for_Potential_Testing_Vendors.pdf) as a starting place for vetting potential vendors. This list will continue to evolve as we learn more about testing, payment and additional potential vendors.

**Services Options:**

1. **Test Kits & Processing** = Facility collects its own specimens; vendor supplies test kits and processes specimens
2. **Turnkey** = Specimen Collection Kits, on-site specimen collection, logistics, and specimen processing

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| **Company** | **Available Services** | **Settings Served** | | **Turnaround Time (*Lab Processing*)** | | **Pricing** | **Billing Information** | **Contact Information** |
| **Minnesota Mobile Testing Team** (*National Guard*) | 1. Turnkey | 1. Nursing Home 2. Assisted Living   *Will conduct baseline; 7-day; 14-day testing only* | | Goal = <72 hours/test processing | | 1. No cost to organization, resident, or staff | Lab seeks insurance reimbursement from payers when available | Should work through regular health system/lab first. If you do not have this capability, complete the [Redcap Survey](https://redcap.health.state.mn.us/redcap/surveys/?s=FXNEEE7PXX) to request support. |
| **Mayo Clinic/University of Minnesota Laboratories**  *(separate from MN Mobile Testing Team process)* | 1. Testing Kits & Processing | 1. Nursing Home 2. Assisted Living   *Lab assigned (Mayo; U of M) based on capacity & site location* | | 48-72 hours from receipt of specimen | | 1. Test Kits/ Processing = $62 | Lab seeks insurance reimbursement from payers when available; State reimbursement when coverage not available | Matt Hanley  Operations Manager  [Hanley.matthew@mayo.edu](mailto:Hanley.matthew@mayo.edu)  612-805-9634 |
| **Twin Cities Physicians**  Minneapolis, MN  [Website](https://mytcp.org/) | 1. Test Kits, Org. Self-Testing Training & Processing | 1. Independent Living 2. Assisted Living 3. Nursing Home 4. TCU | | 24-72 hours;  Typically meets 48- hour turn-around\*\* | | Residents or insured staff: $123.75/test (billed to insurance);  Organizations not billing insurance for staff: $75/test  *Shipping kits to facility extra charge* | Will bill Medicare Part B; private insurance; and access coverage for uninsured | Meg Petrich  Operations Manager  [mpetrich@mytcp.org](mailto:mpetrich@mytcp.org)  612-741-5797 |
| **BlueStone Physician Services**  Stillwater, MN  [Website](https://bluestonemd.com/coronavirus-resources/) | 1. Turnkey | 1. Assisted Living 2. Group Homes   *Currently serving*  *BlueStone Physician Services clients and their affiliates.* | | 24-48 hours\*\* | | Bluestone Clients and Affiliates: No cost *(may be a cost for uninsured staff from the lab)* | Will bill Medicare and private insurance | Sarah Keenan  Chief Clinical Officer/President of Integrated Care  [Sarah.Keenan@bluestonemd.com](mailto:Sarah.Keenan@bluestonemd.com)  651-342-4273 |
| **EuroFinsUS**  Madison, WI  [Website](https://www.eurofinsus.com/safer-at-work/) | 1. Test Kits & Processing | 1. Nursing Home 2. Assisted Living 3. Group Homes 4. Independent Living 5. Home Care | | <24 hours\*\*  After receipt of test | | Approximately $110/test; free shipping | Does not currently bill insurance | Richard Higby  [richardhigby@eurofinsus.com](mailto:richardhigby@eurofinsus.com)  608-949-3156 |
| **TridentUSA**  Sparks, MD  [Website](http://www.Tridentcare.com) | 1. Test Kits & Processing | 1. Nursing Home 2. Assisted Living 3. Independent Living 4. Home Care | | <72 hours | | Approximately $150/test; free shipping | Does not currently bill insurance | Debbie Begg  Regional V.P.  [Debbie.begg@tridentcare.com](mailto:Debbie.begg@tridentcare.com)  267-664-3524 |
| **BioVision Group**  Exton, PA  [Website](https://biovisiongroup.com/covid-19) | 1. Test Kits & Processing 2. Turnkey | 1. Nursing Home 2. Assisted Living 3. Independent Living 4. Home Care | | <48 hours\*\* | | **Test Kits/Processing**: $100/test; free shipping  **Turnkey**: Add $20/test for specimen collection | Will bill Medicare and private insurance | Donna Rome  [donna.rome@biovisiongroup.com](mailto:donna.rome@biovisiongroup.com)  484-873-6923 |
| **Dascena**  Houston, TX  [**Website**](http://www.dascena.com/covid-19) | 1. Test Kits & Processing | 1. Nursing Home 2. Assisted Living 3. Independent Living 4. Home Care | | 24 hours\*\* (after receiving test) | | Approximately $85/test; free shipping | Will bill Medicare and private insurance | Matt van den Berg  [mvandenberg@dascena.com](mailto:mvandenberg@dascena.com)  408-600-8785 |
| **GENETWORx**  King of Prussia, PA  [Website](https://genetworx.com/) | 1. Test Kits & Processing 2. Turnkey | 1. Nursing Home 2. Assisted Living 3. Independent Living 4. Home Care | <72 hours\*\* | | **Test Kits/Processing**: $70/test; free shipping  **Turnkey**: Add $20/test for specimen collection | | Will bill Medicare and private insurance | Dave Battinieri  [dbattiniri@genetworx.com](mailto:dbattiniri@genetworx.com)  267-317-6936 |
| **Genotox Laboratories**  [**Website**](file:///\\mccafs01.bfd.local\lam\Internal\Quality\Coronovirus\Testing\Testing%20Resource\genotoxlabs.com) | 1. Test Kits & Processing 2. Turnkey *(on request)* | 1. Nursing Home 2. Assisted Living 3. Independent Living 4. Home Care 5. Group Homes | 24-48 hours\*\* *(from receipt at lab)* | | **Test Kits/Processing**: $85/test; free shipping  **-**Saliva and Nasopharyngeal specimens accepted | | Medicare accepted *(with provider order)* | Tim Reid  National Partnerships Manager  [treid@genotoxlabs.com](mailto:treid@genotoxlabs.com)  929-313-2224 |

**\*\*Currently meeting CMS standard for 48-hour result turn-around time; volume or demand may impact timeliness**